

Florida's assignment of benefits crisis

Runaway litigation is spreading, and consumers are paying the price

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Florida's legal environment drives abuse

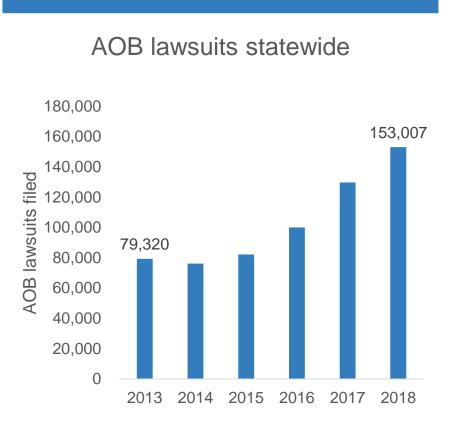
One-way attorney's fee statute

If plaintiff wins lawsuit, insurer pays their attorney's fees – but if plaintiff loses, they don't pay insurer's fees

No insurer consent needed

Insureds can assign their benefits to a third-party without insurer consent or knowledge

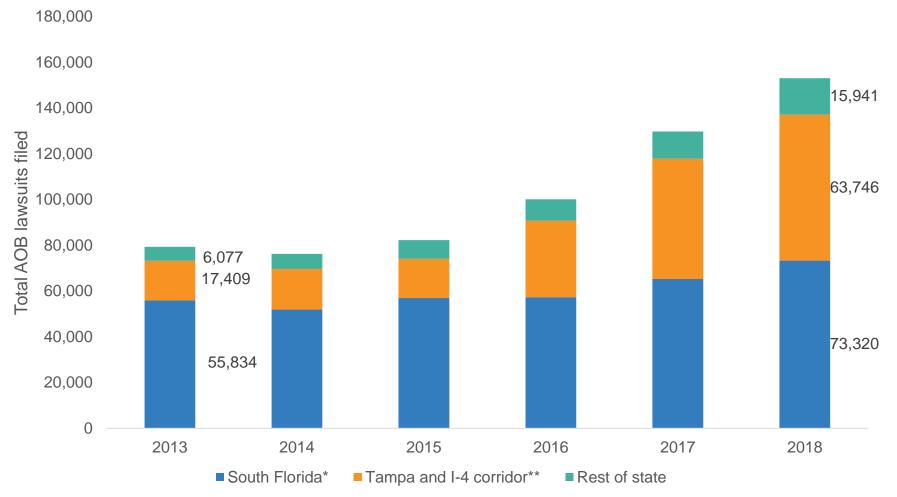
AOB lawsuits are increasing



Source: Florida Department of Financial Services Service of Process Database, Insurance Information Institute.

The abuse is spreading across Florida

AOB lawsuits by region



*Miami-Dade, Broward, and Palm Beach Counties.

**Pinellas, Hillsborough, Orange, Volusia, Osceola, Polk and Seminole Counties.

Source: Florida Department of Financial Services Service of Process Database, Insurance Information Institute.

AOB abuse and impacts on PIP legal costs The cost of settling claims grew in Florida, but subsided after legislative reforms.

Adjustment expenses as a percentage of incurred claims

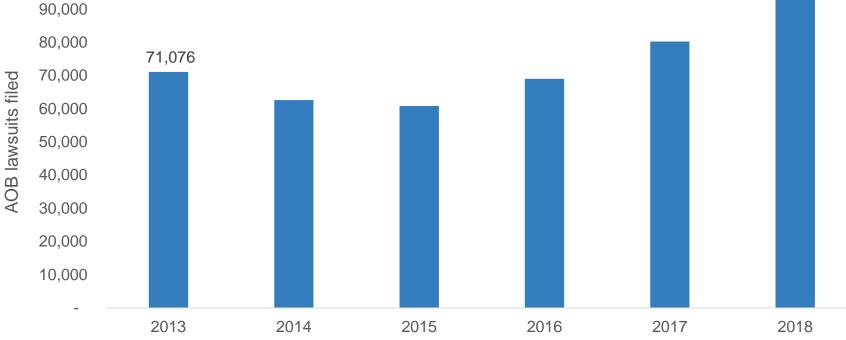
22% **PIP** reforms take effect 20% Impacts of reform 15% appear on insurer balance sheets 10% 9% 6% 5% 0% 2006 2011 2012 2013 2007 2008 2009 2010 2014 2015 2016 2017

25%

Source: NAIC data, sourced from S&P Global Market Intelligence, Insurance Information Institute.

No-fault AOB lawsuits are ticking back up We can expect legal costs – and premiums – to increase soon

Number of PIP AOB Lawsuits Filed



100,000

94,421

AOB abuse increases - and spreads beyond South Florida



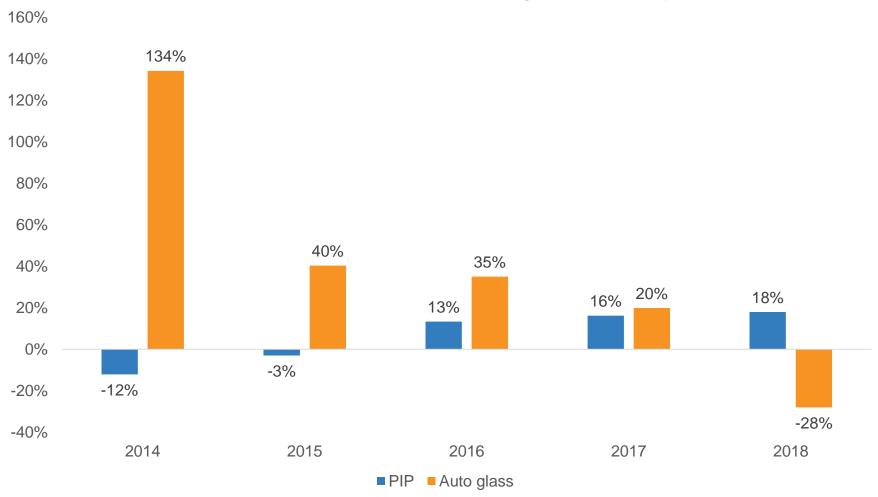
20,000 AOB lawsuits filed 6,689 15,000 10,000 12,570 5,000 662 2,190 2013 2014 2015 2016 2017 2018 South Florida* Rest of state

25,000

Source: Florida Department of Financial Services Service of Process Database, Insurance Information Institute.

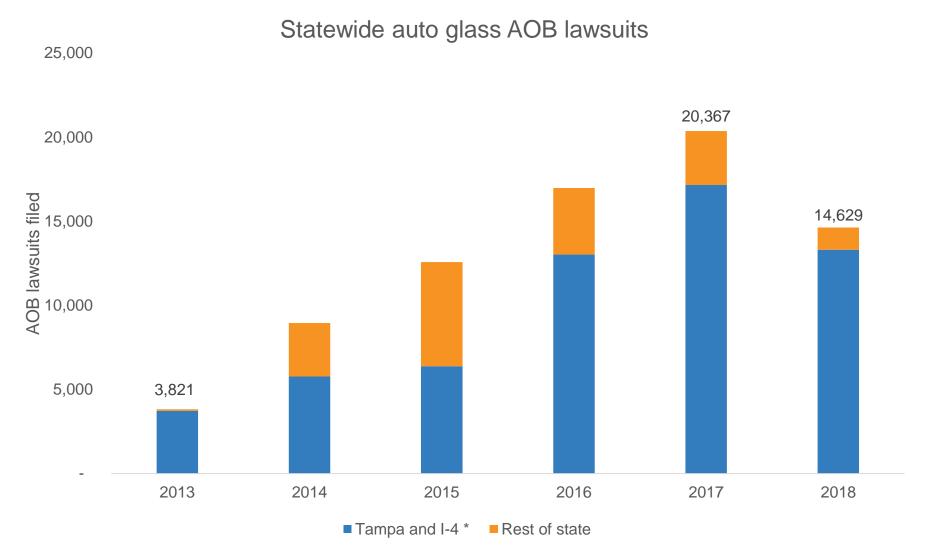
Abuse spread to auto glass virtually overnight

AOB lawsuits filed, percent change from prior year



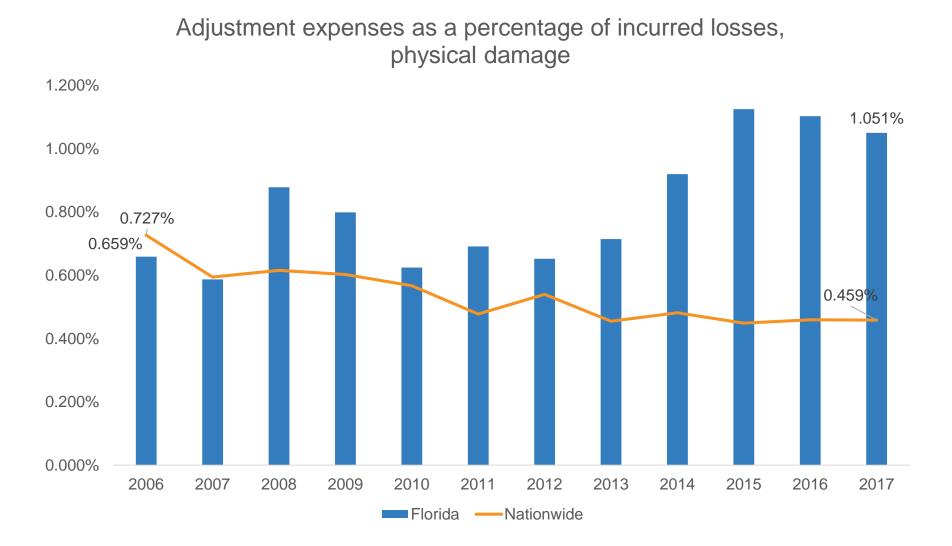


Has the problem been addressed?



*Pinellas, Hillsborough, Orange, Volusia, Osceola, Polk and Seminole Counties. Source: Florida Department of Financial Services Service of Process Database, Insurance Information Institute.

Is auto glass abuse impacting legal costs?



Can This Happen Elsewhere?

Questions to Ask

- Can benefits be assigned to a third party?
- Must insurers and others (spouse, lender) approve or be made aware that the assignment has taken place?
- Does the beneficiary of the legal benefit also get the right to sue?
- ▲ Is there a one-way, insurer-pays provision?



Thank you!

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